

#### 平成 19 年度(第 16 回 )ブループラネット賞 受賞者記念講演会

### **2007 Blue Planet Prize Commemorative Lectures**

エイモリ・B・ロビンス 博士 講演スライド集 「ビジネス主導で採算もとれる気候変動・エネルギー問題の解決策」

Dr. Amory B. Lovins Slides for Lecture

"Profitable, Business-Led Solutions to the Climate, Oil, and Proliferation Problems"

財団法人 旭硝子財団
THE ASAHI GLASS FOUNDATION

#### Blue Planet Prize Commemorative Lecture United Nations University, Tokyo, 18 October 2007



## Profitable, Business-Led Solutions to the Climate, Oil, and Proliferation Problems



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Amory B. Lovins, Chairman and Chief Scientist Rocky Mountain Institute, www.rmi.org

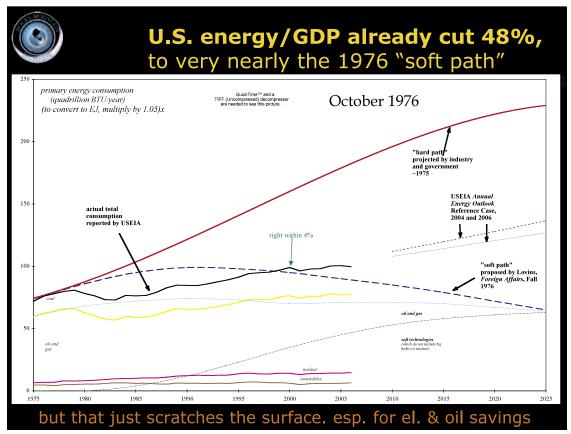
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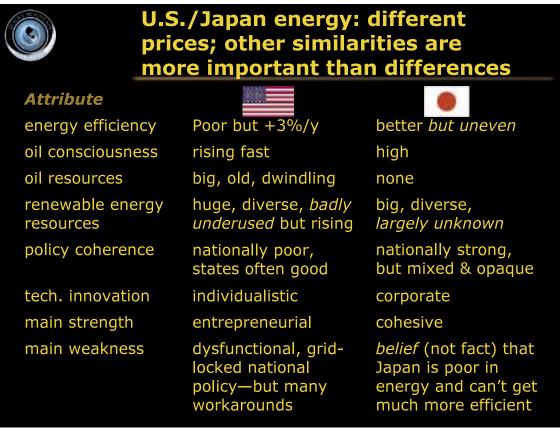


#### What is the energy problem?

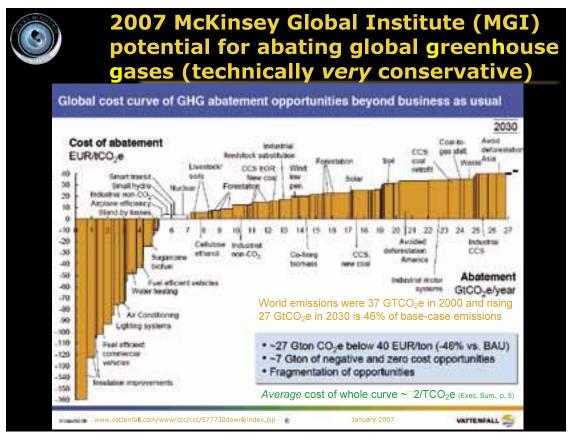
- Pre-1976 view, still held by some governments
  - Where can we get *more energy*, from any source, at any price?
  - That energy will increasingly be electricity, from giant stations
  - Only fossil fuels and nuclear will be important, not renewables
- Post-1976 view, held by many energy companies
  - What do we want energy for, and how much energy, of what quality, at what scale, can do each of those "end-use" tasks at least cost?
  - All ways to save or produce energy should be allowed to compete fairly, at honest prices, no matter which kind they are, what technology they use, how big they are, where they are, or who owns them
- The question you ask determines the answer you get
   but some questions are more useful than others



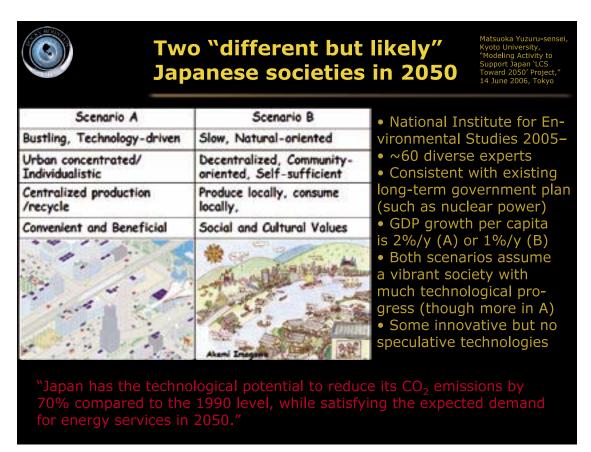
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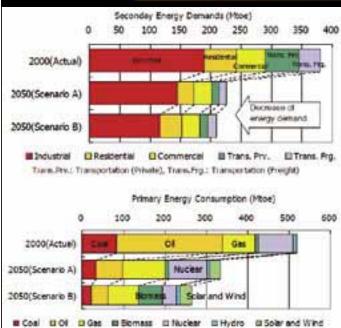


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### NIES 2050 Japan energy scenarios

NIES, "Japan Scenarios Towards Low-Carbon Society (LCS): Feasibility Study for 70% CO<sub>2</sub> emissions reduction by 2050 below 1990 level," February 2007



- Secondary energy demand decreases by 40–45%
- Thus secondary energy/GDP falls by 78% (A) or 66% (B)
- Based on careful analysis of how people spend their time and how they travel, urban design, industrial structure,....
- Service demand improvements cut CO<sub>2</sub> 11–21%, fuelswitching in end-use sectors 19–48% and in power sector 15–34%; end-use efficiency cuts emissions *only* 24–41%
- Low-carbon energy supply
- 2050 extra cost ~¥0.7-1.8 trillion/y, ~0.1% of 2050 GDP
- Can we save more cheaper?

slide 7



### Q. How is climate protection like the Hubble Space Telescope?

A. Both got messed up by a sign error—a confusion between "+" and "-"

slide 8



# Saving energy is cheaper than buying it, so firms are starting to buy energy efficiency whether or not they worry about climate

- - CO<sub>2</sub> emissions −6%/y, fast paybacks



**GII PNI** 

- DuPont's 2000–2010 worldwide goals
  - Energy use/\$ -6%/y, add renewables, cut absolute greenhouse gas emissions by 65% below 1990 level
  - o By 2006: actually cut GHG 80% below 1990, \$3b profit
- Dow: cut E/kg 42% 1990–2005, \$3.3b profit
- BP's 2010 CO<sub>2</sub> goal met 8 y early, \$2b profit
- ♦ GE pledged 2005 to boost its eff. 30% by 2012
- Interface: 1996–2006 GHG –60% (–9.2%/y), aims to eliminate *all* waste by 2020 (\$0.34b profit by '06)
- ♦ TI new chip fab: -20% en., -35% water, -30% capex

Politicians debate "costs," smart firms pocket profits!

slide 9



### The climate problem is caused by one percentage point

(after Hoffert et al., Nature 395:881-884 (1998))

The "Kaya identity" (Kaya Youichi-sensei) shows that:

Emitted  $CO_2/y = N \times GDP/N \times \dot{E}_{primary}/GDP \times C/E_{primary}$ 

1990-2100 %/y: +0.69 +1.6 -1.0 -0.26 = +1.0

That +1%/y causes C growth from ~6 to ~20 Gt/y

Supply-siders debate the -0.26%/y (no-C energy) term

But let's examine the  $4\times$  bigger energy-intensity term... because  $-1\%/y \rightarrow -2\%/y$  flattens  $CO_2$  emissions (or saves  $\sim 30$  TW of no-C supply required for 550 ppm), and reducing energy intensity slightly faster, say 3%/y, would stabilize Earth's climate...still at a profit

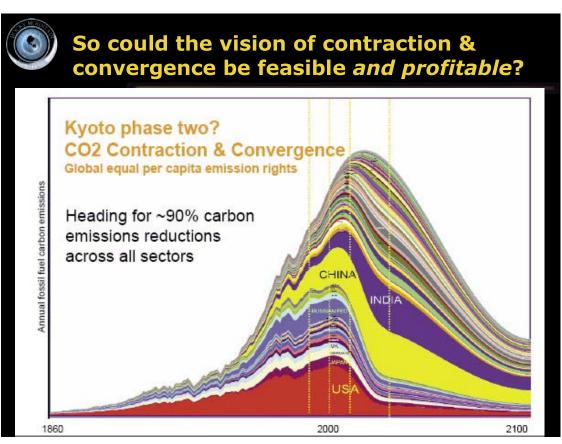
So how plausible is a 2–3%/y, or even faster, reduction in energy used per unit of GDP?



#### **Profitable climate protection**

- The U.S. has spontaneously saved >2%/y since '97, 3.4%/y in '81-86, 3.2%/y in '01 & '05, 4.0% in '06
- ♦ California was ~1 percentage point faster; its new homes use 75% less energy; still saving much more
- China did even better—it saved >5%/y for >20 y, 7.9%/y 1997–2001 (then reversed '02–06); energy efficiency is *the* top strategic development priority; 11<sup>th</sup> 5-Year Plan sets 20% (4.5%/y) savings 2005–10
- ♦ Attentive companies profitably save ~6–9%/y
- ♦ So why should 3%/y be difficult—or costly?
- Japan's E/GDP fell 0.7%/y 1977–2004; government's New National Energy Strategy (Jan. 2006) calls for 1.5%/y to 2030; NIES would be 1.7–2.4%/y to 2050

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#### An all-too-common belief

# "Japan's energy efficiency level is unlikely to improve much, since it is already the best in the world."

—Yomiuri Shimbun, 7 January 2006 But doesn't kaizen apply also to energy? Isn't Japan still the world's best at kaizen? Japan can lead this global hiyaku (飛躍)!

#### Japanese frogs jump too!

The old pond frog jumps in plop

—Bashô

古港や 蛙飛び込む 水の音



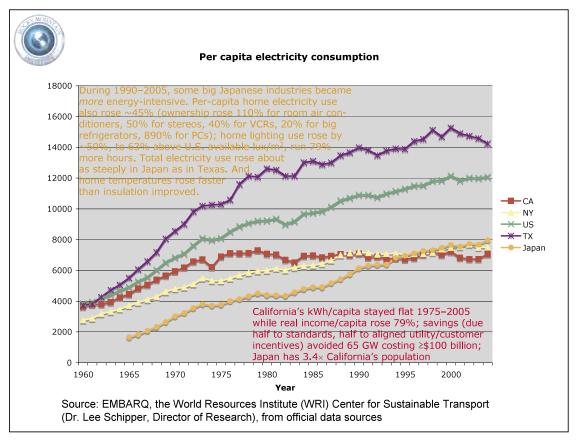
Let's see how, focusing on oil (42% of global  $CO_2$  emissions) and electricity (40%)

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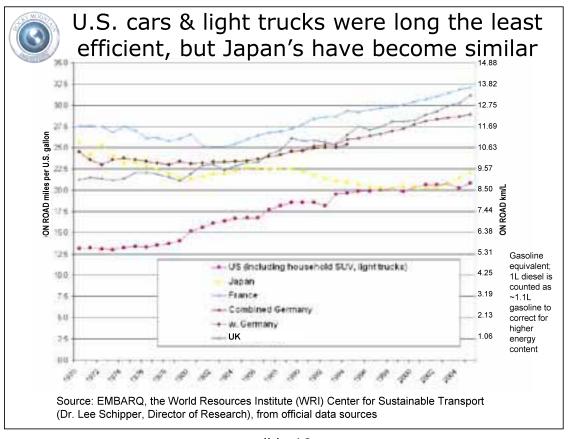


### Some of Japan's impressive CO<sub>2</sub> achievements so far...

- ♦ Toyota cut CO<sub>2</sub> per car produced by 15%, 2002–05
  - O Single line / multiple models cuts energy as much as 40%
  - New 2003 welding system cuts CO<sub>2</sub> 50%, cuts time & cost
- $\diamond$  Nissan aims to cut CO<sub>2</sub> by 2007 to 2000 10%
- ♦ Honda during 1Q2001-07 cut CO₂ mfg. emissions in Japan by 9.5%/car and 29.3%/motorcycle; also raised average car fuel economy 31% 1995-2005
- ♦ Ricoh expects to cut 2010 CO<sub>2</sub> to 1990 12%
- Kirin's 2010 goal (1990 25%) was reached in '06
- And many more
- ♦ But outside leading firms, the picture is less rosy...



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### If we got serious, what more could fully-adopted end-use efficiency do?

- Save more than half of US oil at an average cost of \$12/bbl (2000 \$)—1/6 its July 2007 world price
- Save at least half of US natural gas at an average cost <\$0.9/GJ—1/8 its US price</p>
- Save at least three-fourths of US electricity at an average cost ≤1¢/kWh—1/8 its US price

Total marginal cost of achieving such savings overnight in 2006 would be only of order \$94b/y (2006 \$), or \$1.2 trillion (20-y present value)—1/6th their value

Such savings would also cut prices and volatility, keep supplies cheaper for longer, slash CO<sub>2</sub> emissions, improve security, and buy precious time

But these techniques' percentage savings potential is not so very different in Japan, which has better industry, worse buildings, and broadly similar vehicles

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### -44 to + 46°C with no heating/cooling equipment, less construction cost



Key: integrative design—multiple benefits from single expenditures

Lovins house / RMI HQ, Snowmass, Colorado, '84

- Saves 99% of space & water heating energy, 90% of home el. (372 m² use ~120 W<sub>av</sub> costing ~\$5/month @ \$0.07/kWh)
- o 10-month payback in 1983

#### PG&E ACT2, Davis CA, '94

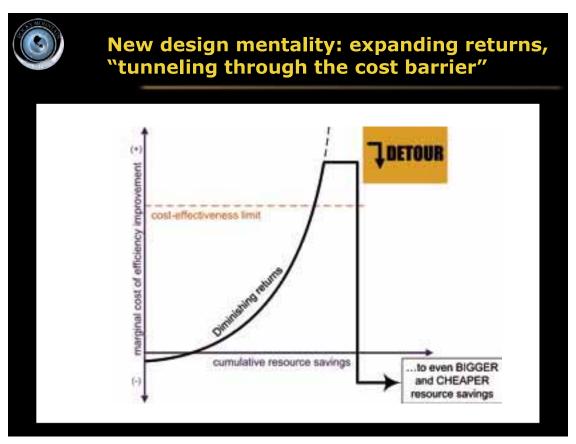
- Mature-market cost -\$1,800
- Present-valued maint. -\$1,600
- 82% design saving from 1992 California norm, ~90% from US

#### Prof. Soontorn Boonyatikarn house, Bangkok, Thailand, '96

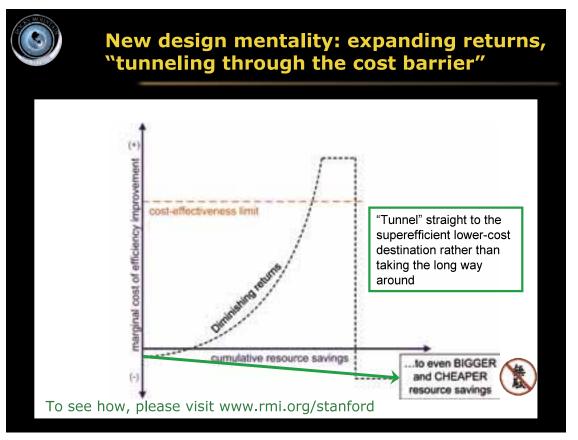
- 84% less a/c capacity, ~90% less a/c energy, better comfort
- No extra construction cost



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### Cost can be negative even for retrofits of big buildings



- ♦ 19,000-m², 20-year-old curtainwall office near Chicago (hot and humid summer, cold winter)
- Dark window units' edge-seals were failing
- Replace not with similar but with superwindows
  - $\circ$  Let in nearly 6× more light, 0.9× as much unwanted heat, reduce heat loss and noise by 3–4×, cost \$8.4/m $^2_{glass}$  more
- Add deep daylighting, plus very efficient lights (3 W/m²) and office equipment (2 W/m²)
- Replace big old cooling system with a new one 4× smaller, 3.8× more efficient, \$0.2 million cheaper
- ♦ That capital saving pays for all the extra costs



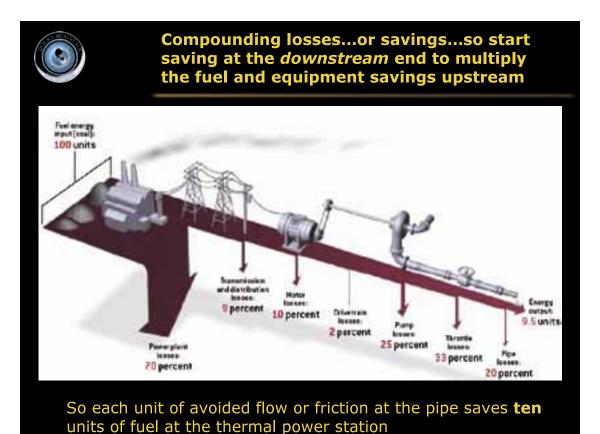
### Pumps are the biggest use of motors, which use 3/5 of global electricity



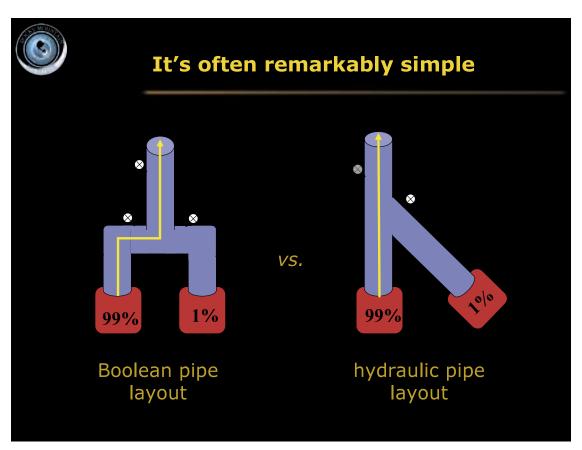
- Redesign of a supposedly optimized standard industrial pumping loop cut its power from 70.8 to 5.3 kW (-92%\*), cost less to build, worked better
- Simply change design mentality: use fat short straight pipes rather than thin long crooked pipes
- ♦ Better optimization would save ~98%, cost less
- Such integrative design can save 75–80% of all el.

\*The designer's spreadsheet contains an error whose correction indicates an 84% saving, but he told me the measured saving confirmed the original 92% estimate. He has registed use are trying to track down this discrepancy.

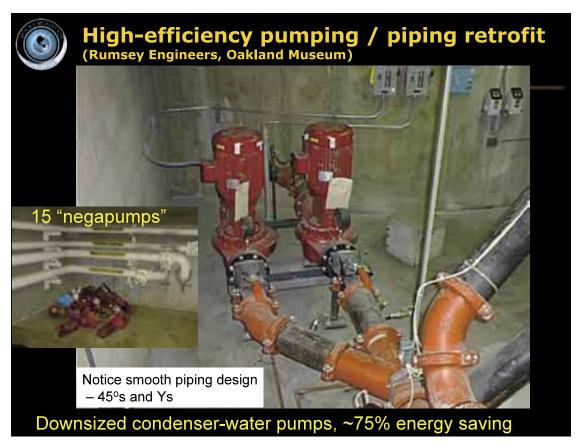
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### Examples from RMI's industrial practice (>\$30b of facilities)

- Save half of motor-system electricity; retrofit payback typically <1 y
- ♦ Similar ROIs with 30–50+% retrofit savings of chip-fab HVAC power
- Retrofit very efficient oil refinery, save 42%, ~3-y payback
- Retrofit North Sea oil platform, save 50% el., get the rest from waste
- Retrofit USNavy *Aegis* cruiser's hotel loads, save ~50%, few-y paybacks
- Retrofit big LNG plant, ≥40% energy savings; ~60%? new, cost less
- Retrofit giant platinum mine, 43% energy savings, 2–3-y paybacks
- Redesign \$5b gas-to-liquids plant, -\$1b capex, save >50% energy
- Redesign new data center, save 89%, cut capex & time, improve uptime
- Redesign next new chip fab, save ~67%, cut capex ~50%, no chillers
- Redesign new supermarket, save 70–90%, better sales, ?lower capex
- $\diamond$  Redesign new chemical plant, save  $\sim 3/4$  of el., cut time and cost  $\sim 10\%$
- Redesign cellulosic ethanol plant, save 50% steam, 60% el., ~2/3 capex
- Redesign new 58m yacht, save 96% potable H<sub>2</sub>O & 50% el., lower capex
- Tunneling through the cost barrier" now observed in 29 sectors
- None of this would be possible if original designs had been good
- Needs engineering pedadogy/practice reforms; see www.10xE.org

QuickTime™ and a TIFF (Uncompressed) decompressor are needed to see this picture.

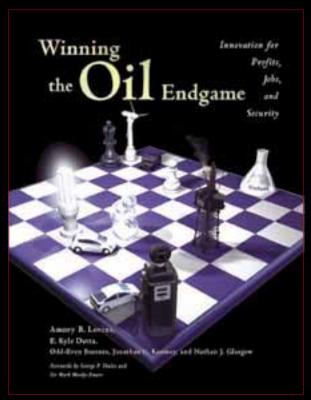
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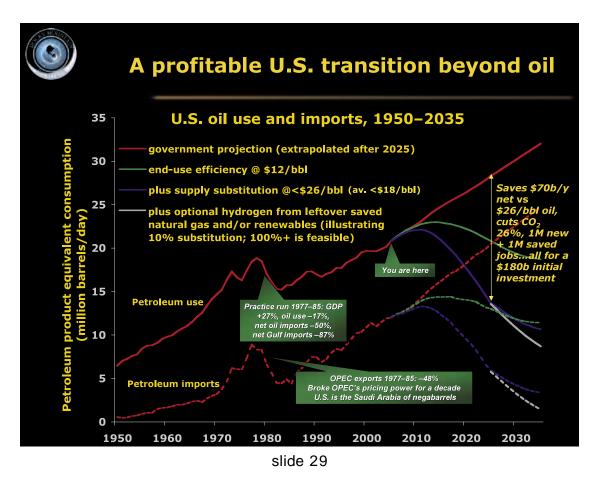
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Over the next few decades, the U.S. can eliminate its use of oil and revitalize its economy, led by business for profit

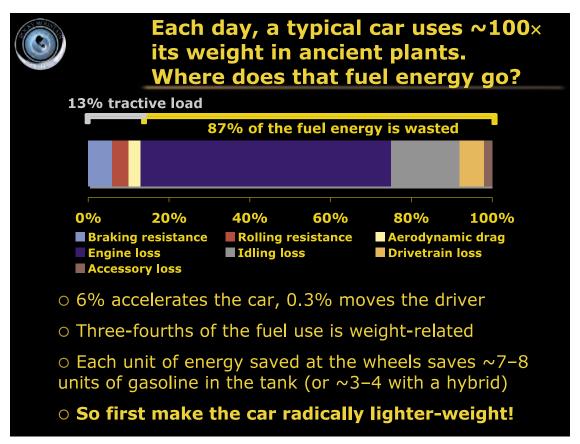


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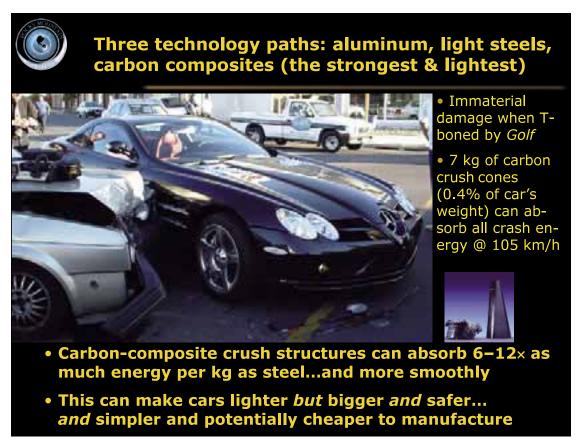




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#### Migrating innovation from military/ aerospace to high-volume vehicles

1994–96: DARPA/IATA\* Skunk Works® team designed an advanced tactical fighter airframe



- o made 95% of carbon-fiber composites
- 1/3 lighter than its 72%-metal predecessor
- o but 2/3 cheaper...
- because designed to be made from carbon, not from metal
- \*Integrated Technology for Affordability (IATA)
- ♦ Finding no military customer for something so radical, the team leader left. I hired him to lead the 2000 design of a halved-weight SUV with two Tier Ones, Intl. J. Veh. Design 35(1/2):50-85 (2004)
- Manufacturing method for competitive carbonfiber structures is being rapidly commercialized.



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# Can U.S. automakers use efficiency as a competitive strategy (as Japanese ones just did)?



- Boeing's crisis in 1997 was like Detroit's today
  - Wrenching changes instituted at BCA, including TPS (e.g., moving assembly); manufacturing and costs brought back under control
  - O But what about growth? What was in the pipeline after 777?
- In 2003, Airbus for the first time outproduced Boeing
  - "This is really a pivotal moment...could be the beginning of the end for Boeing's storied airplane business" — analyst Richard L. Aboulafia, 2003
- Boeing's bold, efficiency-led 2004 response: 787 Dreamliner
  - ≥20% more efficient than comparable modern aircraft, same price
  - 80% advanced composite by volume, 50% by mass —
     Bigger windows, higher-pressure cabin
  - o 3-day final assembly (737 takes 11 days)
  - o 776 orders (683 firm + 93 pending), 378 additional options
  - o Sold out into 2014—fastest order takeoff of any airliner in history
  - O Now rolling out 787's radical advances to all models (Yellowstone)
- Airbus: Ultra-jumbo A380, 2 years late, ~€5b over budget
  - O Response? Efficient, composite A350—probably too late
- Might U.S. automakers do this to Toyota, Nissan, and Honda?

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### Implementation is underway via "institutional acupuncture"

- RMI's 3-year, \$4-million effort is leading & consolidating shifts
- Need to shift strategy & investment in six sectors
  - O Aviation: Boeing did it (787 Dreamliner)...and beat Airbus
  - Heavy trucks: Wal-Mart led it (with other buyers being added)
  - Military: emerging as the federal leader in getting U.S. off oil
  - Fuels: strong investor interest and industrial activity
  - Finance: rapidly growing interest/realignment will drive others
- Cars and light trucks: slowest, hardest, but now changing
  - Alan Mulally's move from Boeing to Ford with transformational intent
  - UAW and dealers not blocking but eager for fundamental innovation
  - Schumpeterian "creative destruction" is causing top executives to be far more open to previously unthinkable change
  - Emerging prospects of leapfrogs by China, India, ?new market entrants
  - Competition, at a fundamental level and at a pace last seen in the 1920s, will change automakers' managers or their minds, whichever comes first
  - RMI's two transformational projects and "feebate" promotion will help too



### The emerging automotive [r]evolution: beyond WTOE

- An excellent hybrid, properly driven, doubles efficiency
  - o Considerably more if diesels or digital engines can meet air regs
- Ultralighting (+ better aero and tires) redoubles eff'y.
- ♦ Cellulosic-ethanol E85 quadruples oil efficiency again
  - o Biofuels can make driving a way to protect, not harm, the climate
- A good plug-in hybrid (such as Toyota is to road-test Nov 07 and may sell in MY08) redoubles fuel efficiency again, and could be attractive if the power grid buys its electric storage function via a "smart garage"
  - o Precursor of "vehicle-to-grid" fuel-cell play—power plant on wheels
  - o So far, these stages can save 97% of the oil/km used today
- ♦ Hydrogen fuel cells also compete via cheaper ¢/km and 2-6× less CO₂/km (or zero CO₂ if renewable)

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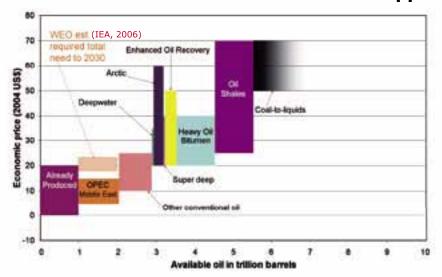


#### Big, fast changes are possible

- US automakers switched in six years in '20s from 85% open wood bodies to 70% closed steel bodies—and in six months from making 4 million light vehicles/y to making the weapons and munitions that won World War II
- In **eight years**, 1977–85, US cut oil/GDP by 5.2%/y—equivalent, at a given GDP, to a Gulf every 2.5 years; the 47% (4.9%/y) gain in new US-made cars was the key
- Boeing launched 787 4/04, scheduled in-service 5/08—built on prior work, but still all in the lab in 03; so a very complex and highly regulated product was transformed in **four years**
- ♦ GM's small team took *EV1* launch-to-street in three years
- Major technological transformations take **12–15 years** to go from 10% to 90% adoption in the product stock, but innovative business strategies and public policies can get to the first 10% years earlier, & greatly steepen adoption curve



## The oil industry's conventional wisdom: approximate long-run supply curve for world crude oil and substitute fossil-fuel supplies

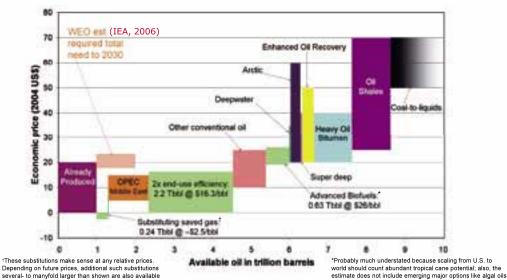


Source: BP data as graphed by USDoD JASON, "Reducing DoD Fossil-Fuel Dependence" (JSR-06-135, Nov. 2006, p. 6, <a href="https://www.fas.org/irp/agency/dod/jason/fossil.pdf">www.fas.org/irp/agency/dod/jason/fossil.pdf</a>), plus (red crosshatched box) IEA's 2006 World Energy Outlook estimate of world demand and supply to 2030, plus (black/gray) RMI's coal-to-liquids (Fischer-Tropsch) estimate derived from 2006-07 industry data and subject to reasonable water constraints. This and following graphic were redrawn by Imran Sheikh (RMI)

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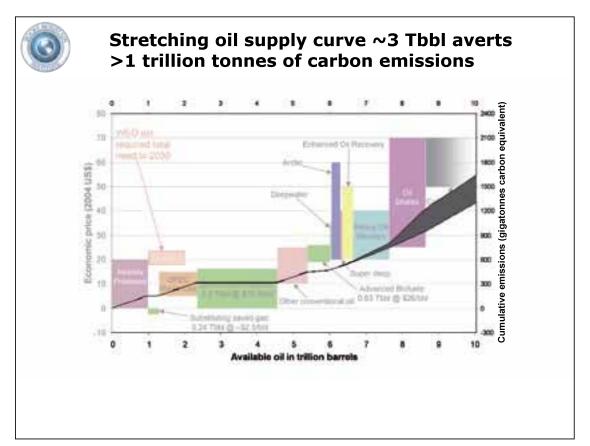


# How that supply curve stretches ~3 Tbbl if the U.S. potential shown in *Winning the Oil End-game* scales, very approximately, to the world

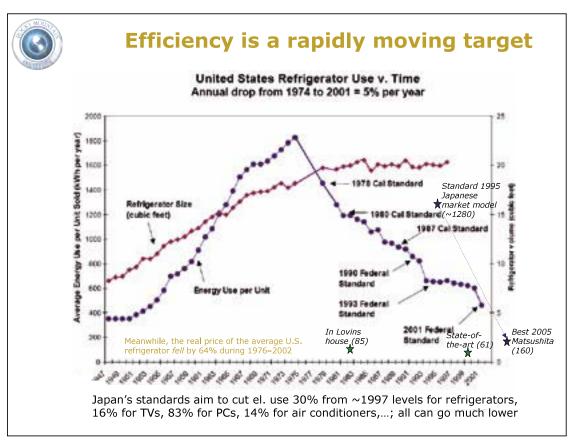


To scale from U.S. alternatives-to-oil potential in Mbbl/d achievable by the 2040s (at average cost \$16/bbl in 2004 \$: <a href="https://www.oilendgame.com">www.oilendgame.com</a>) to world potential over 50 y, multiply the U.S. Mbbl/d  $\times$  146,000: 365 d/y  $\times$  50 y  $\times$  4 (for U.S.  $\rightarrow$  world market size)  $\times$  2 (for growth in services provided). Obviously actual resource dynamics are more complex and these multipliers are very rough, so **this result is only illustrative and indicative.** 

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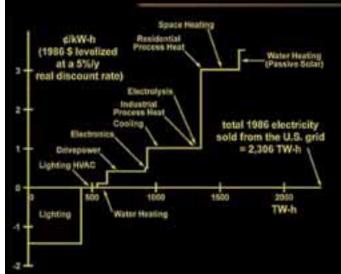
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### 1989 supply curve for saveable US electricity (vs. 1986 frozen efficiency)



Best 1989 commercially available, retrofit-table technologies

EPRI found 40–60% saving 2000 potential; difference was largely methodological

Similar S, DK, D, UK...

Savings get bigger & cheaper faster than they're being depleted

Measured technical cost and performance data for ~1,000 technologies (RMI 1986-92, 6 vol, 2,509 pp, 5,135 notes)

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#### Electric shock: low-/no-carbon decentralized sources are eclipsing central stations

Lizer- or No-Carbon Worldwide Electrical Output
(except large frydes)

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Lizer- or No-Carbon Worldwide Installed Electrical

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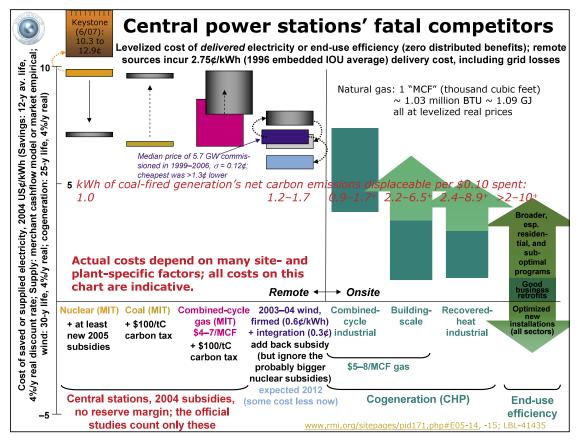
Lizer- or No-Carbon Worldwide Installed Electrical

Constraining Capacitiv (except large frydes)

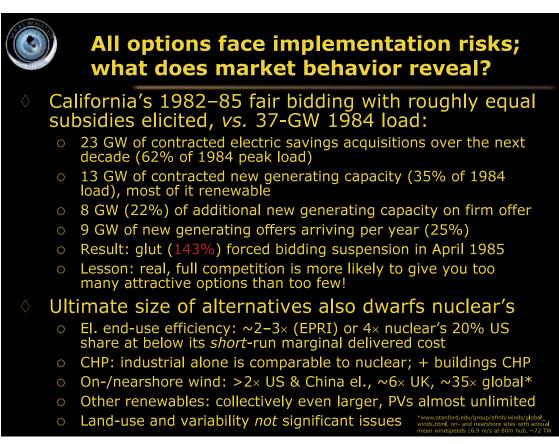
\$56b/y

- Two-thirds combined-heat-and-power (cogeneration)\*, ~60–70% gas-fired, ≥50% CO<sub>2</sub> reduction
  \*Gas turbines ≤120 MWe, engines ≤30 MWe, steam turbines only in China
- ullet One-third renewable (including hydropower only up to 10 MW $_{
  m e}$ )
- 1/6 of global el, 1/3 of <u>new</u> el
- 1/6 to >1/2 of all electricity in 13 industrial nations
- Negawatts appear comparable
- $\bullet$  In 2005, these low- or no-carbon electricity generators added  $4\times$  as much output and  $11\times$  (excl peaking & standby units,  $8\times$ ) as much global capacity as nuclear power added
- Micropower is winning due to lower costs & financial risks, so it's financed mainly by private capital (only central planners buy nuclear)

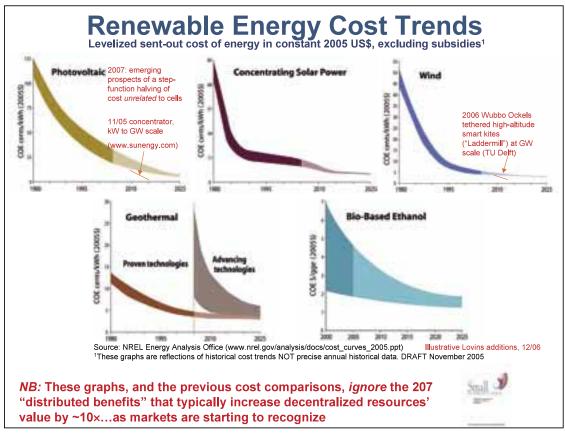
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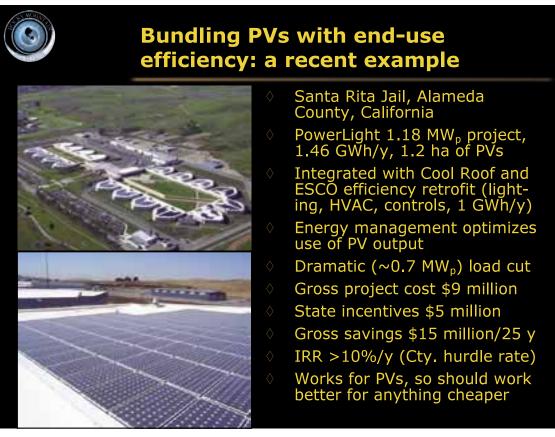
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#### These market shifts are good for climate and security Lovins et al., Foreign Affairs, Summer 1980; Lovins, Nucl. Eng. Intl., Dec. 2005

- Micropower and efficiency profitably protect climate
- Free up money & attention for superior alternatives, with  $\sim 10,000 \times$  capital leverage to fund development; can provide energy for a decent life, for all, for ever
- Turn energy from a source of conflict to a peace path
- Change energy systems from brittle to resilient
- Stop the main facilitator, and source of disguise, for the spread of nuclear bombs (N. Korea, Iran,...)
  - Nuclear power makes widely and innocently available all the key ingredients of do-it-yourself bomb kits; new reactor types are worse
  - O Without nuclear power, these ingredients would be harder to get, more conspicuous to try to get, and politically far costlier to be caught trying to get, because the reason for wanting them would be unambiguously military—no more pretenses of civilian purpose
  - Without nuclear commerce, proliferation is harder and more visible
  - o Another way Japanese and US leadership can create a safer world

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#### Japan's energy achievements and opportunities

- Industrial efficiency ranges from #1 to more ordinary; even the best can improve markedly
- But 1970- transport & residential energy use more than doubled; trucks  $2\times$ , passenger cars  $>6\times$
- Car/truck fleet efficiency far below best exports; another ≥2× is available quickly at no extra cost
- Building efficiency unimpressive; needs mass retrofits, fully integrated new equipment & design
- Some excellent policies like "Top Runner", but need comprehensive barrier-busting, not just price
- Key: reward energy distributors not for selling more energy but for cutting customers' bills
- Japan is poor in fuels but rich in energy
- Biggest barrier: not realizing that opportunities for both efficiency and renewables are very large



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